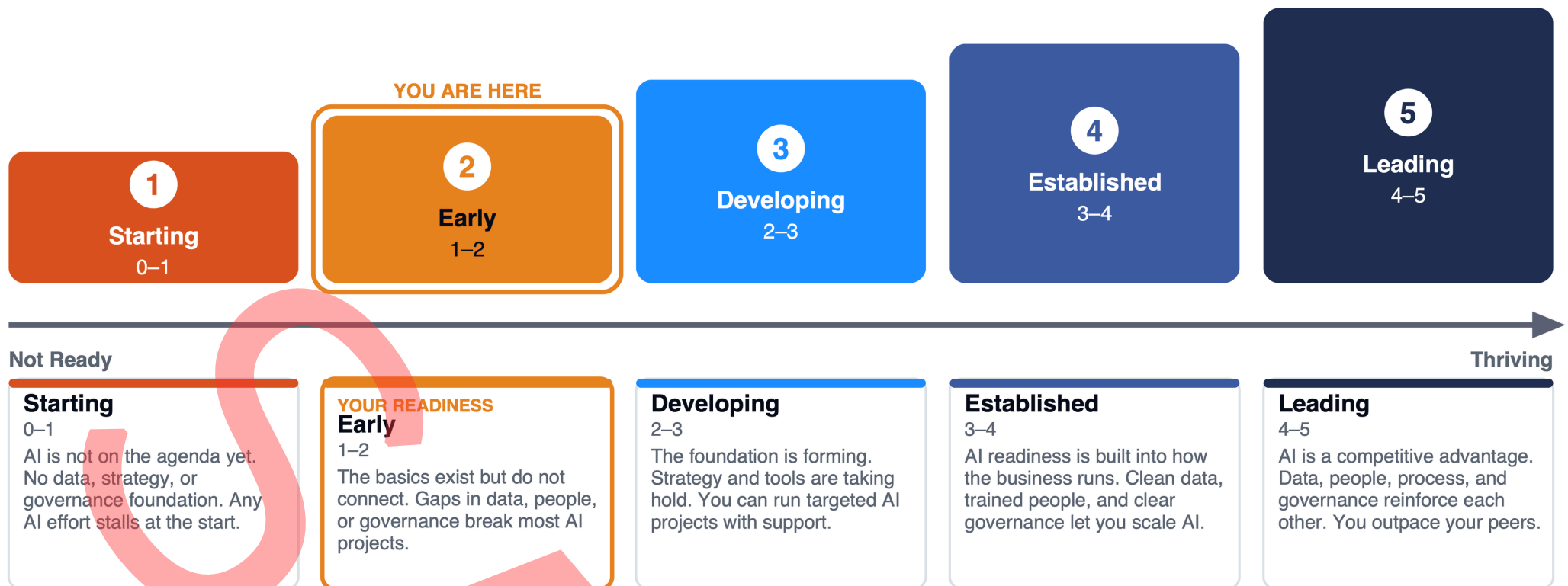


The A.I.R Scale

Your AI Readiness, scored 0 to 5, from Not Ready to Thriving.



Prepared for Pete Messina · Real Data Solutions

Your AI Readiness Score

1.4
EARLY

Your company scores 1.4 overall, in the Early band, with critical gaps across all six pillars. Strategy, people, and process are your starting points. Leadership has not put AI in writing, committed a budget, or aligned the team around it. Your team is resistant to technology change, nobody owns data quality or continuous improvement, and your core processes are barely documented. Start by getting the leadership team aligned on an AI strategy that ties directly to your stated margin goal, assign a single executive owner, and give them the authority and resources to move. That foundation will make the rest possible.

